

Consultation

At Sample Automation we strive to work closely with our customers. We take time to determine each of our clients' specific requirements in order to evaluate the best way forward and help them determine the best option for them. Get in touch for a conversation with one of our sales team specifically built on your company's needs.

Sample Automation have a range of products that can be bought as they are or can be adapted to fit a client's processing line.

After an initial inquiry our aim is to set up a meeting, face to face or digitally depending on customer location. During this meeting we determine

- Process (performance figures, items to be handled etc.)
- Interfaces (operator, upstream and downstream systems)
- Timelines
- Budget costs
- Overview Design

